

VCom Inc.

150 Cardinal Place Saskatoon, SK Canada S7L 6H7

Tel: (306) 955-7075 Fax: (306) 955-9919

Website: www.vcom.com

Confidentiality Request Letter

attn: Reviewing Engineer Federal Communications Commission 7435 Oakland Mills Road Columbia, MD 21046

RE: CONFIDENTIALITY REQUEST FOR VCom TR700B 700 MHz Subscriber

Transceiver, FCC ID# OPPTR700B

To Whom It May Concern:

This letter serves as an official request for confidentiality under FCC Rule Section 0.459. We have requested that the schematic diagrams, block diagram, and parts list required to be submitted with this application be withheld from public review.

Reason for request:

This information is a trade secret. VCom Inc. developed the TR700B product in response to commercial marketplace requirements. Its design and functional features are exclusive to VCom.

The TR700B product is offered in the highly competitive Point-to-Multi-Point Fixed Broadband Wireless service market. Technology in the field of wireless communications is evolving rapidly, and confidentiality of proprietary design information is essential to maintain competitiveness in this market. Disclosure of this information may allow competitors to benefit from VCom's intellectual property.

All employees of VCom Inc. are required to sign an Intellectual Property Agreement form upon becoming employed with VCom. This will identify the responsibility and rights of both VCom and the employee in regard to any interest or rights involved in the discoveries, inventions, improvements, etc. normally referred to as "Inventions" which are made by the employee during the course of his/her work.

All OEM Manufacturing partners, as well as any visitors to the plant, are required to sign non-disclosure agreements prior to being granted access to production and research/development areas. Electronic originals of proprietary documents are password protected and hard copies are controlled.



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This information is not available to the public and there have been no disclosures to parties who are not employees of VCom with the exception of Nemko Canada Inc., who is acting on our behalf as an agent to FCC, and the TCB, Curtis-Straus LLC.

The period of time for required for nondisclosure for the TR700B product is for the life of the product (typically 20 years) and beyond, since features of the current design may be incorporated in future VCom products. This period should therefore be 20 years.

The TR700B product cannot be readily reverse-engineered without the schematics and parts lists. The TR700B incorporates proprietary software embedded in its circuits that is essential for its operation.

The TR700B is not sold directly to the general public nor is it viewable to the general public in normal application; it is sold only to known, approved customers after credit check. No units are sold to known or potential competitors where there may be a possibility of reverse engineering. The TR700B requires professional installation.

Please contact me if there is any information you may need.

Sincerely,

Darryl Wurtz, Quality Assurance Manager

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11 March 2004