

Tel: 408-782-3900 Fax: 408-782-3910 www.alientechnology.com

Federal Communications Commission Authorization and Evaluation Division Equipment Authorization Branch 7435 Oakland Mills Road Columbia, MD 21046

8/19/2015

Attn: OET Dept.

Ref:

FCC ID: P65ALRF800

Applicant: Alien Technology

Dear Examiner,

Alien Technology is a provider of RFID equipment to a global market. Alien only addresses professional and commercial markets. As such Alien Technology only provides RFID labels, Readers and Antennas to qualified partners and system integrators who are charged with professional installation at customer's sites. Passive RFID is a complex technology that requires the expertise and resources to analyze, scope, design, source, install, test, and maintain an RFID infrastructure. RFID deployments require a technical competence combining IT skills, RF knowledge, in-depth product familiarity, and industry-based technical installation best practices.

Partners and Integrators must have trained qualified personnel with radio frequency knowledge to be able to install or integrate out products. All of Alien's partners are required to attend Alien RFID Academy held either at the RFID Solutions Center, located in Miamisburg, OH, which is an industry-recognized educational, testing, services, and real-world implementation resources facility or special in depth onsite training conducted by the same Alien instructors. Furthermore, Alien partners must follow a specific technical training conducted by our technical experts or training approved by Alien Technology before commissioning an installation. During installation the qualified personal must follow all Electrical Safety and Radio Emissions governed by local regulations.

Sincerely.

Mark McDonald

Senior Director, Reader Development and WW Solutions, Alien Technology, LLC